digital media positioning

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12 Ways to Profitably Repurpose a Video Message

Here are 12 ways you can repurpose any short video message you have created to answer a question or solve a problem for your customers and prospects. For example: *How to Determine if Your Home Might Have a Mold Problem*.

- **1.** Post it freely on Facebook, YouTube, Instagram, Twitter, LinkedIn, etc.
- 2. Use it as a paid video advertisement on those same social platforms
- 3. Embed it on the homepage or any page on your existing website
- **4.** Embed it at the top of a new lead-generating video landing page
- 5. Present it live and in-person on your phone, tablet, or laptop
- 6. Present it live and remotely in a Zoom meeting
- 7. Extract the audio and use it as your telephone on-hold message
- 8. Send it to a prospect as a video message on LinkedIn
- **9.** Put it in a follow-up email after a cold call and/or voice message to a prospect *"Thanks for your time today. Here's that 2-minute video I mentioned."*
- **10.** Put it in a stay-top-of-mind email to individual past or lost clients *"Would you give me 2 minutes to tell me what you think of this video?"*
- **11.** Put it in a stay-top-of-mind email to individual past prospects *"This 2-minute video reminded me of that last conversation we had."*
- **12.** Put it in a broadcast email blast to all current and/or past clients and prospects *"How to Determine if Your Home Might Have a Mold Problem"*

